

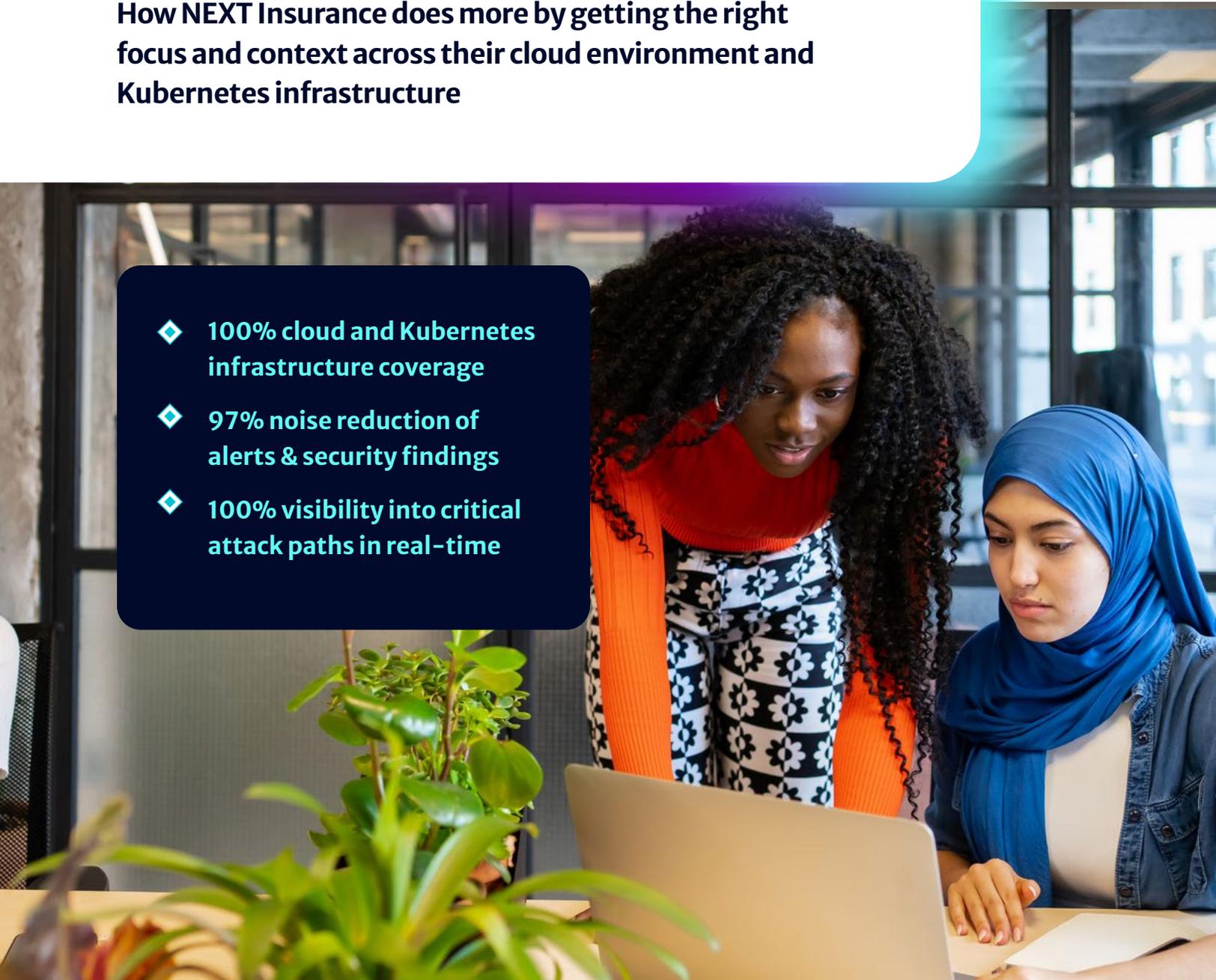


Case Study

Focus and Prioritization of Cloud Security Risks with Lightspin

How NEXT Insurance does more by getting the right focus and context across their cloud environment and Kubernetes infrastructure

- ◆ 100% cloud and Kubernetes infrastructure coverage
- ◆ 97% noise reduction of alerts & security findings
- ◆ 100% visibility into critical attack paths in real-time



The Challenge

NEXT Insurance's team runs quickly and needed a single and comprehensive solution to give their Security and DevOps teams a holistic picture of the cloud security and infrastructure issues that matter most.

Prior to partnering with Lightspin, NEXT was leveraging multiple tools to detect and identify vulnerable points in their cloud environment. However, these technologies were not able to provide NEXT's internal teams with the focus they needed. The teams received many alerts on hundreds of open issues, but the team still needed to manually comb through them, validate them, and then prioritize them. This resulted in added friction between the Security and DevOps teams, which NEXT had hoped to minimize. Furthermore, the teams invested a good deal of energy to go through the findings and alerts identified by these tools, working in tandem with the DevOps team, only to discover that these were in fact false positive alerts.

“It was important for us to find a solution that really focused on what is not working right and could accurately present us with these findings. Lightspin's prioritization and ability to provide context to our cloud environment and Kubernetes infrastructure, has empowered our teams to focus on automation and other internal business capabilities, rather than using their limited time on reviewing dashboard lists and vetting false positives.”



Omer Deutsch
VP of Security, NEXT

NEXT

Industry: Insurtech,
Insurance

Customers: 300,000 +

NEXT Insurance has been transforming small business insurance since 2016, with simple, digital, and affordable coverage tailored to the self-employed. Trusted by more than 300K business owners, NEXT utilizes AI and machine learning to simplify the purchasing process and drive down costs by up to 30% compared to traditional policies.



The Solution

In partnership with Lightspin, NEXT has been able to identify gaps as soon as they occur – the SecurityOps team discovers vulnerabilities even as new accounts are quickly spun up. Lightspin’s graph-based technology accurately detects the riskiest issues across NEXT’s cloud environment and Kubernetes infrastructure and provides the actionable insights and remediation for discovered critical attack paths.

“Lightspin has removed the guesswork from identifying critical gaps in our system. Our team has a lot of confidence in the Lightspin system, and the platform has proven itself to time and again, surfacing the right and most critical security risks.”

In providing only the alerts that matter most, NEXT has been able to significantly reduce the noise in their day-to-day work and alleviate alert fatigue for their teams. More targeted work and increased focus means that NEXT is better able to leverage their internal resources to work on other projects that can help take their business to the next level.

“We need a tool that would provide the right focus and context. We run fast and there are a lot of dynamic changes in the production environment – a lot of moving pieces and many people touching different aspects of the process. We needed a tool that could focus on the context and not just show us a list of flat vulnerabilities.”

*Omer Deutsch
VP of Security, NEXT*

The Results

- **100% cloud and Kubernetes infrastructure coverage**
- **97% noise reduction of alerts & security findings**
- **100% visibility into critical attack paths in real-time**





Lightspin's next-gen cloud security platform protects cloud and Kubernetes environments from build to runtime and simplifies cloud security posture management and cloud native application protection for security and DevOps teams. Using advanced graph-based technology, Lightspin prioritizes risks across the cloud environment focusing security efforts on the critical issues that matter most and provides ready-made IaC to DevOps engineers. Lightspin is proud to focus on small and medium-sized businesses running workloads in the cloud, offering a free version of the robust platform. Lightspin also serves Fortune 500 customers across the globe and is headquartered in Tel Aviv, Israel with offices in New York City, USA.

To learn more, visit www.lightspin.io

